Ekuinas enters healthcare sector with maiden investment of RM80m

EKUITI Nasional Bhd (Ekuinas) has invested RM79.8 million in two third-party medical claims administrators (TPAs), marking its maiden entry into the healthcare sector.

The investments comprise the purchase of 60% equity in the Express Group, which consists of Medi-Express (M) Sdn Bhd and Health Connect Sdn Bhd, and another 60% stake in PMCare Sdn Bhd.

MediExpress is a leading managedcare organisation which operates as a TPA for insurance companies and small and medium enterprises. PMCare is the leading Bumiputera TPA service provider focusing on the corporate client segment.

The two companies would later be merged under one holding company, to create the largest TPA provider in Malaysia with a 40% market share and service over two million members, said the government-linked private equity fund management company in a statement in Kuala Lumpur.

The TPAs will act as an interface among consumers, medical funders



Pic by Muhd Amin Naharul

The healthcare sector provides a platform for Ekuinas to form the leading TPA service provider in Malaysia and regionally in line with Ekuinas' mandate to create future market leading companies, says Arshad

and health providers, directly tapping the growth of healthcare and health insurance markets.

The healthcare sector is one of

Ekuinas' six identified target sectors for investment and the TPA market forms a fast growing sub-sector with a current estimated size of RM100 million and is expected to grow by 10% per annum to reach RM156 million in 2019.

"Together, they provide a platform for Ekuinas to form the leading TPA service provider in Malaysia and regionally in line with Ekuinas' mandate to create future market leading companies," said Ekuinas chairman Raja Tan Sri Arshad Raja Tun Ilda.

Meanwhile, Ekuinas has also announced it has undertaken a RM70 million follow-on investment in Orkim Sdn Bhd to help the company inance the acquisition of three additional clean petroleum product (CPP) tankers.

This brings the total vessels owned by Orkim to 14, making it the largest CPP transportation provider in Malaysia, with an estimated market share of 24%.

Ekuinas had in December 2014 invested RM346.3 million for a 95.5% stake in Orkim as part of its strategy to create a leading regional downstream petroleum transportation and logistics group. — Bernama